

Lyric Theatre Company
Profit & Loss Budget Overview
 July 2023 through June 2024

| | Jul '23 - Jun 24 |
|---|-------------------|
| Ordinary Income/Expense | |
| Income | |
| 4900 · Show income - Fall Production | |
| 4901 · Ticket Sales | 211,960.00 |
| 4903 · T-Shirts | 0.00 |
| 4908 · Flynn Preservation Fee | -16,830.00 |
| Total 4900 · Show income - Fall Production | 195,130.00 |
| 4950 · Show Income - Spring Production | |
| 4951 · Ticket Sales | 254,352.00 |
| 4953 · T-Shirts | 0.00 |
| 4958 · Flynn Preservation Fee | -15,147.00 |
| Total 4950 · Show Income - Spring Production | 239,205.00 |
| 5000 · Annual Fund | |
| 5004 · Direct Mail | 55,000.00 |
| 5006 · Matching Gift | 0.00 |
| 5008 · Program Envel/Donated Tickets | 10,000.00 |
| 5800 · Memorial Donations | 10,000.00 |
| Total 5000 · Annual Fund | 75,000.00 |
| 5000A · Other Support | |
| 5003 · Corporate Partners | 15,000.00 |
| 5005 · Show Sponsors | 29,000.00 |
| 5009 · In kind donation | 0.00 |
| 5011 · Grants | 40,000.00 |
| 5050 · Program Support | 2,000.00 |
| Total 5000A · Other Support | 86,000.00 |
| 5070 · Misc/Other | |
| 5051 · Costume rental | 500.00 |
| 5052 · Costume sales | 0.00 |
| 5053 · Scenery and flats rental | 0.00 |
| 5061 · T-shirt (Online generic LYRIC) | 0.00 |
| 5068 · Shop Rental | 0.00 |
| 5069 · Prop Rental Fees | 0.00 |
| 5080 · Special Events | 50,000.00 |
| 5081 · Delano-Nulty Scholarship Income | 0.00 |
| 5083 · Development Events | 4,000.00 |
| 5070 · Misc/Other - Other | 0.00 |
| Total 5070 · Misc/Other | 54,500.00 |
| 5230 · Tuition | |
| 5231 · Camp Tuition | 12,000.00 |
| 5233 · Workshop Tuition | 600.00 |
| 5234 · Camp Sponsorship | 5,000.00 |
| Total 5230 · Tuition | 17,600.00 |
| 9900 · Interest Income | 1,500.00 |
| Total Income | 668,935.00 |
| Gross Profit | 668,935.00 |
| Expense | |
| 2075 · Depreciation | 0.00 |
| 66900 · Reconciliation Discrepancies | 0.00 |

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| 6900 · Show Expense - Fall Production | |
| 6901 · Audition | 500.00 |
| 6902 · Box Office | 14,588.00 |
| 6903 · Costumes | 2,000.00 |
| 6905 · Hair | 400.00 |
| 6906 · House Party | 1,500.00 |
| 6907 · Lights | 18,000.00 |
| 6909 · Make-Up | 1,000.00 |
| 6910 · Misc | 0.00 |
| 6911 · Music/Orchestra | 11,750.00 |
| 6912 · Photography | 0.00 |
| 6913 · Planning Contingency | 2,000.00 |
| 6914 · Promotion | 13,500.00 |
| 6915 · Props | 1,500.00 |
| 6916 · Rehearsal Space | 0.00 |
| 6917 · Royalties | 31,000.00 |
| 6918 · Flynn Security | 1,800.00 |
| 6919 · Set Construction | 3,000.00 |
| 6920 · Set Decoration | 5,000.00 |
| 6921 · Sound | 20,000.00 |
| 6922 · Special Effects | 1,200.00 |
| 6923 · T-Shirts | 0.00 |
| 6924 · Theater Rent | 36,000.00 |
| 6926 · Truck/Transport | 500.00 |
| | 165,238.00 |
| Total 6900 · Show Expense - Fall Production | |
| 6950 · Show Expense - Spring Productio | |
| 6951 · Audition | 500.00 |
| 6952 · Box Office | 14,803.00 |
| 6953 · Costumes | 5,500.00 |
| 6955 · Hair | 600.00 |
| 6956 · House Party | 1,200.00 |
| 6957 · Lights | 30,000.00 |
| 6959 · Make-Up | 1,200.00 |
| 6960 · Misc | 0.00 |
| 6961 · Music/Orchestra | 22,010.08 |
| 6962 · Photography | 0.00 |
| 6963 · Planning Contingency | 10,000.00 |
| 6964 · Promotion | 12,000.00 |
| 6965 · Props | 1,000.00 |
| 6966 · Rehearsal Space | 800.00 |
| 6967 · Royalties | 32,191.00 |
| 6968 · Flynn Security | 950.00 |
| 6969 · Set Construction | 4,000.00 |
| 6970 · Set Decoration | 2,500.00 |
| 6971 · Sound | 22,000.00 |
| 6972 · Special Effects | 10,000.00 |
| 6973 · T-Shirts | 0.00 |
| 6974 · Theatre Rent | 32,000.00 |
| 6976 · Truck/Transport | 500.00 |
| | 203,754.08 |
| Total 6950 · Show Expense - Spring Productio | |
| 7000 · Personnel Expenses | |
| 7003 · Benefits | 12,500.00 |
| 7004 · Recruitment Costs | 0.00 |
| 7005 · Salaries | 117,074.00 |
| 7006 · Payroll Tax Expense | 9,419.46 |
| 7007 · Transportation/Mileage | 0.00 |
| | 138,993.46 |
| Total 7000 · Personnel Expenses | |

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| 7025 · Facilities | |
| 7027 · Cleaning | 4,000.00 |
| 7028 · Electric | 9,000.00 |
| 7029 · Gas | 8,000.00 |
| 7030 · Maintenance | 0.00 |
| 7032 · Rubbish Removal | 2,000.00 |
| 7033 · Water | 0.00 |
| 7034 · Telephone/Internet | 5,500.00 |
| 7036 · Lease Greentree | 42,000.00 |
| 7038 · Internet | 0.00 |
| 7180 · Equipment-Warehouse | |
| 7180A · Warehouse Supplies | 0.00 |
| 7180 · Equipment-Warehouse - Other | 1,000.00 |
| Total 7180 · Equipment-Warehouse | 1,000.00 |
| Total 7025 · Facilities | 71,500.00 |
| 7050 · Programs | |
| 7052 · Printing | 10,000.00 |
| 7053 · Design | 500.00 |
| Total 7050 · Programs | 10,500.00 |
| 7100 · Office Expenses | |
| 6990 · Credit Card Processing Fees | 1,500.00 |
| 7101 · Copying | 750.00 |
| 7102 · Equipment | 2,000.00 |
| 7103 · Furniture | 0.00 |
| 7104 · Membership Fees | 1,500.00 |
| 7105 · Office supplies | 2,000.00 |
| 7106 · Online Service | 3,200.00 |
| 7107 · Software | 2,000.00 |
| 7108 · Office Expense other | 0.00 |
| 7110 · Donorsnap | 2,388.00 |
| 7118 · Web Design and Maintenance | 750.00 |
| 7119 · Copier Lease | 2,500.00 |
| 7120 · Computer Maintenance | 1,500.00 |
| 7250 · Postage/Permits | 500.00 |
| 9770 · Bank Service Charges | 100.00 |
| 9772 · Late payment penalties | 0.00 |
| 9773 · Paypal charges | 700.00 |
| 9774 · Stripe fees | 200.00 |
| 9775 · Venmo charges | 200.00 |
| 9776 · Square fees | 100.00 |
| Total 7100 · Office Expenses | 21,888.00 |
| 7125 · Spotlight | |
| 7126 · Postage | 0.00 |
| 7127 · Printing | 0.00 |
| Total 7125 · Spotlight | 0.00 |
| 7150 · Insurance | |
| 7151 · Warehouse | 12,000.00 |
| 7152 · Workers Comp | 1,500.00 |
| 7153 · Dir/Officer Liability Insurance | 0.00 |
| Total 7150 · Insurance | 13,500.00 |
| 7175 · Marketing | |
| 7176 · Supplies | 0.00 |
| 7177 · Postage | 0.00 |
| 7178 · Advertising-non show | 300.00 |
| Total 7175 · Marketing | 300.00 |

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|--|-------------------|
| 7200 · Miscellaneous | |
| 7001 · Consulting/Contract | 2,000.00 |
| 7010 · Accounting | |
| 7015 · Accounting Fees | 2,000.00 |
| 7205 · In Kind Donation Trade | 0.00 |
| 7010 · Accounting - Other | 0.00 |
| | 2,000.00 |
| Total 7010 · Accounting | 2,000.00 |
| 7201 · Board Retreat/Orientation/Mtg | 250.00 |
| 7202 · Miscellaneous Expense | 300.00 |
| 7203 · Annual Meeting | 300.00 |
| 7204 · Redeemed Donated Gift Cert | 0.00 |
| 7206 · Training | 500.00 |
| 7207 · Recognition/Non Lyric | 0.00 |
| 7208 · Script Perusals | 60.00 |
| 7209 · Membership/Recognition | 2,000.00 |
| 7219 · Professional Development | 500.00 |
| 7221 · Bad Debt | 0.00 |
| 7222 · Other Performances | |
| 7222A · Music | -450.00 |
| 7222B · Costumes | 0.00 |
| 7222C · Rehearsal Space | 0.00 |
| 7222D · Accompanist | 0.00 |
| 7222E · Promotion | 0.00 |
| 7222F · Guest Artisit | 0.00 |
| 7222G · Equipment, Supplies | 0.00 |
| 7222H · Props | 0.00 |
| 7222J · Set constr, Set dec | 0.00 |
| 7222K · Lights | 0.00 |
| 7222L · Sound | 0.00 |
| 7222M · Perfomance space | 0.00 |
| 7222 · Other Performances - Other | 6,000.00 |
| | 5,550.00 |
| Total 7222 · Other Performances | 5,550.00 |
| Total 7200 · Miscellaneous | 13,460.00 |
| 7220 · Fundraising | |
| 7210 · Postage | 0.00 |
| 7211 · Supplies | 2,000.00 |
| 7212 · Annual Special Events | 0.00 |
| | 0.00 |
| 7214 · Annual Special Events Supplies | 0.00 |
| 7217 · Annual Development Events | 500.00 |
| | 500.00 |
| Total 7220 · Fundraising | 2,500.00 |
| 7225 · Delano-Nulty Award | 500.00 |
| 7230 · Camp Expense | |
| 7231 · Camp Staff | 7,000.00 |
| 7232 · Camp Scripts/Royalties | 1,400.00 |
| 7233 · Camp T-Shirts | 550.00 |
| 7234 · Camp Tech Supplies | 500.00 |
| 7235 · Camp Rent | 0.00 |
| 7236 · Camp Promo | 0.00 |
| | 9,450.00 |
| Total 7230 · Camp Expense | 9,450.00 |
| 7238 · Workshop Expense | 0.00 |
| 9000 · Federal Income Tax Expense | 0.00 |
| | 0.00 |
| Total Expense | 651,583.54 |
| Net Ordinary Income | 17,351.46 |

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Accrual Basis

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| | <u>Jul '23 - Jun 24</u> |
|--------------------------------------|-------------------------|
| Other Income/Expense | |
| Other Income | |
| 5100 · Gain on sale of Leroy Drive | 0.00 |
| 5200 · Gain / loss - securities | 0.00 |
| Total Other Income | 0.00 |
| Other Expense | |
| 9500 · Income (Loss) from Green Tree | 0.00 |
| Total Other Expense | 0.00 |
| Net Other Income | 0.00 |
| Net Income | 17,351.46 |