

	Jun 23	Budget	Jul '22 - Jun 23	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>4900 · Show income - Fall Production</b>					
4901 · Ticket Sales	0.00		163,698.65	201,960.00	201,960.00
4903 · T-Shirts	0.00		2,268.00		
4908 · Flynn Preservation Fee	0.00		-12,759.00	-16,830.00	-16,830.00
<b>Total 4900 · Show income - Fall Production</b>	<b>0.00</b>		<b>153,207.65</b>	<b>185,130.00</b>	<b>185,130.00</b>
<b>4950 · Show Income - Spring Production</b>					
4951 · Ticket Sales	0.00	0.00	254,373.70	228,096.00	228,096.00
4953 · T-Shirts	0.00		3,023.52	0.00	0.00
4958 · Flynn Preservation Fee	0.00	0.00	-19,980.00	-19,008.00	-19,008.00
<b>Total 4950 · Show Income - Spring Production</b>	<b>0.00</b>	<b>0.00</b>	<b>237,417.22</b>	<b>209,088.00</b>	<b>209,088.00</b>
<b>4960 · Burlington Does Broadway-Income</b>					
4961 · Ticket sales/Sponsorship	0.00		0.00	0.00	0.00
<b>Total 4960 · Burlington Does Broadway-Income</b>	<b>0.00</b>		<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>5000 · Annual Fund</b>					
5004 · Direct Mail	0.00	4,583.33	43,936.07	55,000.00	55,000.00
5006 · Matching Gift	0.00		500.00		
5008 · Program Envel/Donated Tickets	394.00	1,666.66	6,151.39	20,000.00	20,000.00
5800 · Memorial Donations	0.00	0.00	10,100.00	10,000.00	10,000.00
<b>Total 5000 · Annual Fund</b>	<b>394.00</b>	<b>6,249.99</b>	<b>60,687.46</b>	<b>85,000.00</b>	<b>85,000.00</b>
<b>5000A · Other Support</b>					
5003 · Corporate Partners	0.00	0.00	17,200.00	10,000.00	10,000.00
5005 · Show Sponsors	0.00	0.00	29,000.00	20,000.00	20,000.00
5009 · In kind donation	0.00	0.00	0.00	0.00	0.00
5011 · Grants	0.00	3,333.33	98,250.00	40,000.00	40,000.00
5050 · Program Support	1,300.00	0.00	5,000.00	2,000.00	2,000.00
<b>Total 5000A · Other Support</b>	<b>1,300.00</b>	<b>3,333.33</b>	<b>149,450.00</b>	<b>72,000.00</b>	<b>72,000.00</b>
<b>5070 · Misc/Other</b>					
5051 · Costume rental	500.00	41.66	1,750.00	500.00	500.00
5052 · Costume sales	0.00	0.00	0.00	0.00	0.00
5053 · Scenery and flats rental	0.00	0.00	250.00	0.00	0.00
5061 · T-shirt (Online generic LYRIC)	0.00	0.00	0.00	0.00	0.00
5068 · Shop Rental	0.00	0.00	65.00	0.00	0.00
5069 · Prop Rental Fees	155.00	0.00	405.00	0.00	0.00
5080 · Special Events	0.00	0.00	5,616.50	4,000.00	4,000.00
5081 · Delano-Nulty Scholarship Income	0.00	0.00	0.00	0.00	0.00
5083 · Development Events	0.00	0.00	3,351.00	0.00	0.00
5070 · Misc/Other - Other	0.00		70.00		
<b>Total 5070 · Misc/Other</b>	<b>655.00</b>	<b>41.66</b>	<b>11,507.50</b>	<b>4,500.00</b>	<b>4,500.00</b>
<b>5230 · Tuition</b>					
5231 · Camp Tuition	0.00	0.00	13,161.50	10,000.00	10,000.00
5233 · Workshop Tuition	0.00	0.00	0.00	600.00	600.00
5234 · Camp Sponsorship	0.00	0.00	5,000.00	5,000.00	5,000.00
<b>Total 5230 · Tuition</b>	<b>0.00</b>	<b>0.00</b>	<b>18,161.50</b>	<b>15,600.00</b>	<b>15,600.00</b>
<b>9900 · Interest Income</b>	<b>0.00</b>	<b>0.00</b>	<b>1,504.56</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Income</b>	<b>2,349.00</b>	<b>9,624.98</b>	<b>631,935.89</b>	<b>571,318.00</b>	<b>571,318.00</b>
<b>Gross Profit</b>	<b>2,349.00</b>	<b>9,624.98</b>	<b>631,935.89</b>	<b>571,318.00</b>	<b>571,318.00</b>
<b>Expense</b>					
2075 · Depreciation	0.00	0.00	0.00	0.00	0.00
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.00	0.00

	Jun 23	Budget	Jul '22 - Jun 23	YTD Budget	Annual Budget
<b>6900 · Show Expense - Fall Production</b>					
6901 · Audition	0.00		48.37	250.00	250.00
6902 · Box Office	0.00		11,480.67	12,805.00	12,805.00
6903 · Costumes	0.00		3,660.21	3,000.00	3,000.00
6905 · Hair	0.00		397.83	400.00	400.00
6906 · House Party	0.00		1,475.40	1,500.00	1,500.00
6907 · Lights	0.00		15,172.13	15,000.00	15,000.00
6909 · Make-Up	0.00		0.00	400.00	400.00
6910 · Misc	0.00		390.31		
6911 · Music/Orchestra	0.00		13,103.44	14,190.00	14,190.00
6913 · Planning Contingency	0.00		0.00	5,000.00	5,000.00
6914 · Promotion	0.00		8,270.70	12,000.00	12,000.00
6915 · Props	0.00		1,324.43	1,500.00	1,500.00
6917 · Royalties	0.00		33,246.59	28,000.00	28,000.00
6918 · Flynn Security	0.00		4,182.69	800.00	800.00
6919 · Set Construction	0.00		1,836.69	3,000.00	3,000.00
6920 · Set Decoration	0.00		1,063.66	1,000.00	1,000.00
6921 · Sound	0.00		16,288.50	12,000.00	12,000.00
6922 · Special Effects	0.00		3,064.52	8,000.00	8,000.00
6923 · T-Shirts	0.00		2,344.04		
6924 · Theater Rent	0.00		32,101.38	35,000.00	35,000.00
6926 · Truck/Transport	0.00		800.73	500.00	500.00
<b>Total 6900 · Show Expense - Fall Production</b>	<b>0.00</b>		<b>150,252.29</b>	<b>154,345.00</b>	<b>154,345.00</b>
<b>6950 · Show Expense - Spring Productio</b>					
6951 · Audition	0.00	0.00	0.00	1,000.00	1,000.00
6952 · Box Office	0.00	0.00	17,733.24	14,359.00	14,359.00
6953 · Costumes	0.00	0.00	5,494.27	5,500.00	5,500.00
6955 · Hair	0.00	0.00	276.63	400.00	400.00
6956 · House Party	0.00	0.00	2,031.33	1,200.00	1,200.00
6957 · Lights	0.00	0.00	13,558.73	15,000.00	15,000.00
6959 · Make-Up	0.00	0.00	2,347.44	2,000.00	2,000.00
6960 · Misc	0.00		65.86	0.00	0.00
6961 · Music/Orchestra	0.00	0.00	15,175.08	15,760.00	15,760.00
6962 · Photography	0.00		0.00	0.00	0.00
6963 · Planning Contingency	0.00	0.00	0.00	5,000.00	5,000.00
6964 · Promotion	0.00	0.00	6,096.84	12,000.00	12,000.00
6965 · Props	0.00	0.00	1,120.47	1,200.00	1,200.00
6966 · Rehearsal Space	0.00	0.00	0.00	800.00	800.00
6967 · Royalties	0.00	0.00	37,331.50	37,150.00	37,150.00
6968 · Flynn Security	0.00	0.00	5,961.60	950.00	950.00
6969 · Set Construction	0.00	0.00	3,822.62	5,000.00	5,000.00
6970 · Set Decoration	0.00	0.00	2,209.54	3,000.00	3,000.00
6971 · Sound	0.00	0.00	20,468.00	12,000.00	12,000.00
6972 · Special Effects	0.00	0.00	2,223.76	3,000.00	3,000.00
6973 · T-Shirts	0.00		5,060.00	0.00	0.00
6974 · Theatre Rent	0.00	0.00	33,364.95	35,000.00	35,000.00
6976 · Truck/Transport	0.00	0.00	1,063.25	500.00	500.00
<b>Total 6950 · Show Expense - Spring Productio</b>	<b>0.00</b>	<b>0.00</b>	<b>175,405.11</b>	<b>170,819.00</b>	<b>170,819.00</b>
<b>6981 · Burlington Does Broadway-Expens</b>					
6982 · Music	0.00		0.00	0.00	0.00
6983 · Costumes	0.00		0.00	0.00	0.00
6984 · Rehearsal Space	0.00		0.00	0.00	0.00
6985 · Aud/Rehearsal Pianists	0.00		0.00	0.00	0.00
6986 · Promotion	0.00		0.00	0.00	0.00
6987 · Guest Artist	0.00		0.00	0.00	0.00
6988 · Set construct/decoration/props	0.00		0.00	0.00	0.00
<b>Total 6981 · Burlington Does Broadway-Expens</b>	<b>0.00</b>		<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>7000 · Personnel Expenses</b>					
7003 · Benefits	0.00	914.29	11,177.64	10,971.48	10,971.48
7004 · Recruitment Costs	0.00	0.00	0.00	0.00	0.00
7005 · Salaries	8,400.09	8,545.83	107,912.69	102,550.00	102,550.00
7006 · Payroll Tax Expense	645.97	726.66	8,663.00	8,720.00	8,720.00
7007 · Transportation/Mileage	38.38	0.00	119.32	0.00	0.00
<b>Total 7000 · Personnel Expenses</b>	<b>9,084.44</b>	<b>10,186.78</b>	<b>127,872.65</b>	<b>122,241.48</b>	<b>122,241.48</b>

	Jun 23	Budget	Jul '22 - Jun 23	YTD Budget	Annual Budget
<b>7025 · Facilities</b>					
7027 · Cleaning	0.00	333.33	1,430.00	4,000.00	4,000.00
7028 · Electric	1,453.39	750.00	9,818.89	9,000.00	9,000.00
7029 · Gas	547.70	541.66	7,808.27	6,500.00	6,500.00
7030 · Maintenance	0.00	0.00	164.95	0.00	0.00
7032 · Rubbish Removal	196.84	166.66	2,243.82	2,000.00	2,000.00
7033 · Water	0.00	0.00	0.00	0.00	0.00
7034 · Telephone/Internet	553.54	358.33	5,889.90	4,300.00	4,300.00
7036 · Lease Greentree	3,500.00	3,500.00	41,500.00	42,000.00	42,000.00
7038 · Internet	0.00	0.00	0.00	0.00	0.00
7180 · Equipment-Warehouse					
7180A · Warehouse Supplies	0.00		2,800.30		
7180 · Equipment-Warehouse - Other	0.00	0.00	2,926.19	1,000.00	1,000.00
<b>Total 7180 · Equipment-Warehouse</b>	<b>0.00</b>	<b>0.00</b>	<b>5,726.49</b>	<b>1,000.00</b>	<b>1,000.00</b>
<b>Total 7025 · Facilities</b>	<b>6,251.47</b>	<b>5,649.98</b>	<b>74,582.32</b>	<b>68,800.00</b>	<b>68,800.00</b>
<b>7050 · Programs</b>					
7052 · Printing	906.32	0.00	16,457.96	10,000.00	10,000.00
7053 · Design	0.00	0.00	5,620.00	1,500.00	1,500.00
<b>Total 7050 · Programs</b>	<b>906.32</b>	<b>0.00</b>	<b>22,077.96</b>	<b>11,500.00</b>	<b>11,500.00</b>
<b>7100 · Office Expenses</b>					
6990 · Credit Card Processing Fees	0.00	125.00	1,777.93	1,500.00	1,500.00
7101 · Copying	0.00	83.33	425.14	1,000.00	1,000.00
7102 · Equipment	0.00	0.00	875.59	0.00	0.00
7103 · Furniture	0.00	0.00	0.00	0.00	0.00
7104 · Membership Fees	0.00	125.00	1,342.99	1,500.00	1,500.00
7105 · Office supplies	16.01	83.33	5,144.86	1,000.00	1,000.00
7106 · Online Service	288.58	250.00	3,246.27	3,000.00	3,000.00
7107 · Software	36.47	166.66	1,688.14	2,000.00	2,000.00
7108 · Office Expense other	12.83	0.00	12.83	0.00	0.00
7110 · Donorsnap	199.00	199.00	2,388.00	2,388.00	2,388.00
7118 · Web Design and Maintenance	0.00	0.00	1,177.50	360.00	360.00
7119 · Copier Lease	207.55	65.01	1,891.33	780.12	780.12
7120 · Computer Maintenance	0.00		1,251.79		
7250 · Postage/Permits	126.00	0.00	539.17	0.00	0.00
9770 · Bank Service Charges	0.00	33.33	7.00	400.00	400.00
9772 · Late payment penalties	0.00	0.00	0.00	0.00	0.00
9773 · Paypal charges	0.00	58.33	429.42	700.00	700.00
9774 · Stripe fees	0.00	8.33	246.41	100.00	100.00
9775 · Venmo charges	0.00	0.00	62.44	0.00	0.00
9776 · Square fees	0.00		106.29		
<b>Total 7100 · Office Expenses</b>	<b>886.44</b>	<b>1,197.32</b>	<b>22,613.10</b>	<b>14,728.12</b>	<b>14,728.12</b>
<b>7125 · Spotlight</b>					
7126 · Postage	0.00	0.00	0.00	0.00	0.00
7127 · Printing	0.00	0.00	0.00	0.00	0.00
<b>Total 7125 · Spotlight</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>7150 · Insurance</b>					
7151 · Warehouse	0.00	958.33	11,823.50	11,500.00	11,500.00
7152 · Workers Comp	0.00	0.00	994.00	1,200.00	1,200.00
7153 · Dir/Officer Liability Insurance	0.00	0.00	0.00	0.00	0.00
<b>Total 7150 · Insurance</b>	<b>0.00</b>	<b>958.33</b>	<b>12,817.50</b>	<b>12,700.00</b>	<b>12,700.00</b>
<b>7175 · Marketing</b>					
7176 · Supplies	0.00	0.00	237.25	0.00	0.00
7177 · Postage	0.00	0.00	0.00	0.00	0.00
7178 · Advertising-non show	0.00	0.00	1,099.00	300.00	300.00
<b>Total 7175 · Marketing</b>	<b>0.00</b>	<b>0.00</b>	<b>1,336.25</b>	<b>300.00</b>	<b>300.00</b>
<b>7200 · Miscellaneous</b>					
7001 · Consulting/Contract	0.00	0.00	8,376.80	2,000.00	2,000.00
7010 · Accounting					
7015 · Accounting Fees	0.00	0.00	0.00	3,000.00	3,000.00
7205 · In Kind Donation Trade	0.00	0.00	0.00	0.00	0.00
7010 · Accounting - Other	0.00		1,500.00		
<b>Total 7010 · Accounting</b>	<b>0.00</b>	<b>0.00</b>	<b>1,500.00</b>	<b>3,000.00</b>	<b>3,000.00</b>

	Jun 23	Budget	Jul '22 - Jun 23	YTD Budget	Annual Budget
7201 · Board Retreat/Orientation/Mtg	0.00	0.00	613.04	250.00	250.00
7202 · Miscellaneous Expense	0.00	125.00	267.10	250.00	250.00
7203 · Annual Meeting	0.00	0.00	300.00	250.00	250.00
7204 · Redeemed Donated Gift Cert	0.00	0.00	0.00	0.00	0.00
7206 · Training	0.00	0.00	514.73	0.00	0.00
7207 · Recognition/Non Lyric	90.00	0.00	90.00	0.00	0.00
7208 · Script Perusals	0.00	0.00	66.40	60.00	60.00
7209 · Membership/Recognition	0.00	0.00	2,659.88	2,000.00	2,000.00
7219 · Professional Development	20.93	100.00	516.59	200.00	200.00
7221 · Bad Debt	0.00	0.00	0.00	0.00	0.00
7222 · Other Performances					
7222A · Music	0.00	0.00	885.00	1,400.00	1,400.00
7222B · Costumes	131.74	0.00	223.62	350.00	350.00
7222C · Rehearsal Space	0.00	0.00	0.00	0.00	0.00
7222D · Accompanist	0.00	0.00	0.00	0.00	0.00
7222E · Promotion	0.00	0.00	125.46	250.00	250.00
7222F · Guest Artisit	0.00	0.00	0.00	0.00	0.00
7222G · Equipment, Supplies	0.00	0.00	17.61	550.00	550.00
7222H · Props	16.19	0.00	95.71	200.00	200.00
7222J · Set constr, Set dec	0.00	0.00	0.00	300.00	300.00
7222K · Lights	0.00	0.00	0.00	0.00	0.00
7222L · Sound	300.00	0.00	3,838.82	2,000.00	2,000.00
7222M · Perfomance space	135.00	0.00	135.00	400.00	400.00
<b>Total 7222 · Other Performances</b>	<b>582.93</b>	<b>0.00</b>	<b>5,321.22</b>	<b>5,450.00</b>	<b>5,450.00</b>
<b>Total 7200 · Miscellaneous</b>	<b>693.86</b>	<b>225.00</b>	<b>20,225.76</b>	<b>13,460.00</b>	<b>13,460.00</b>
7220 · Fundraising					
7210 · Postage	0.00	0.00	60.00	100.00	100.00
7211 · Supplies	0.00	0.00	901.38	250.00	250.00
7212 · Annual Special Events	0.00	0.00	0.00	300.00	300.00
7214 · Annual Special Events Supplies	0.00	0.00	1,050.59	0.00	0.00
7217 · Annual Development Events	0.00		500.00		
<b>Total 7220 · Fundraising</b>	<b>0.00</b>	<b>0.00</b>	<b>2,511.97</b>	<b>650.00</b>	<b>650.00</b>
7225 · Delano-Nulty Award	2,000.00	0.00	2,000.00	0.00	0.00
7230 · Camp Expense					
7231 · Camp Staff	0.00	0.00	6,600.00	6,000.00	6,000.00
7232 · Camp Scripts/Royalties	0.00	0.00	1,161.21	1,400.00	1,400.00
7233 · Camp T-Shirts	0.00		54.90	550.00	550.00
7234 · Camp Tech Supplies	0.00		83.58	500.00	500.00
7235 · Camp Rent	0.00	0.00	0.00	0.00	0.00
7236 · Camp Promo	0.00	0.00	0.00	0.00	0.00
<b>Total 7230 · Camp Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>7,899.69</b>	<b>8,450.00</b>	<b>8,450.00</b>
7238 · Workshop Expense	0.00	0.00	0.00	0.00	0.00
9000 · Federal Income Tax Expense	0.00	0.00	0.00	0.00	0.00
<b>Total Expense</b>	<b>19,822.53</b>	<b>18,217.41</b>	<b>619,594.60</b>	<b>577,993.60</b>	<b>577,993.60</b>
<b>Net Ordinary Income</b>	<b>-17,473.53</b>	<b>-8,592.43</b>	<b>12,341.29</b>	<b>-6,675.60</b>	<b>-6,675.60</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
5100 · Gain on sale of Leroy Drive	0.00	0.00	0.00	0.00	0.00
5200 · Gain / loss - securities	0.00	0.00	0.00	0.00	0.00
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Other Expense</b>					
9500 · Income (Loss) from Green Tree	0.00	0.00	0.00	0.00	0.00
<b>Total Other Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Income</b>	<b>-17,473.53</b>	<b>-8,592.43</b>	<b>12,341.29</b>	<b>-6,675.60</b>	<b>-6,675.60</b>