

**Lyric Theatre Company**  
**Profit & Loss Prev Year Comparison**  
**July 2022 through June 2023**

	Jul '22 - Jun 23	Jul '21 - Jun 22	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4900 · Show income - Fall Production</b>			
4901 · Ticket Sales	163,698.65	0.00	163,698.65
4903 · T-Shirts	2,268.00	0.00	2,268.00
4908 · Flynn Preservation Fee	-12,759.00	0.00	-12,759.00
<b>Total 4900 · Show income - Fall Production</b>	153,207.65	0.00	153,207.65
<b>4945 · Non Flynn Performances</b>	0.00	13,299.00	-13,299.00
<b>4950 · Show Income - Spring Production</b>			
4951 · Ticket Sales	254,373.70	195,261.30	59,112.40
4953 · T-Shirts	3,023.52	0.00	3,023.52
4958 · Flynn Preservation Fee	-19,980.00	-13,945.50	-6,034.50
<b>Total 4950 · Show Income - Spring Production</b>	237,417.22	181,315.80	56,101.42
<b>4960 · Burlington Does Broadway-Income</b>			
4961 · Ticket sales/Sponsorship	0.00	8,776.31	-8,776.31
<b>Total 4960 · Burlington Does Broadway-Income</b>	0.00	8,776.31	-8,776.31
<b>5000 · Annual Fund</b>			
5004 · Direct Mail	43,936.07	84,646.31	-40,710.24
5006 · Matching Gift	500.00	100.00	400.00
5008 · Program Envel/Donated Tickets	6,151.39	15,697.05	-9,545.66
5800 · Memorial Donations	10,100.00	30,854.65	-20,754.65
<b>Total 5000 · Annual Fund</b>	60,687.46	131,298.01	-70,610.55
<b>5000A · Other Support</b>			
5003 · Corporate Partners	17,200.00	0.00	17,200.00
5005 · Show Sponsors	29,000.00	12,750.00	16,250.00
5009 · In kind donation	0.00	900.00	-900.00
5011 · Grants	98,250.00	24,000.00	74,250.00
5050 · Program Support	5,000.00	2,771.35	2,228.65
<b>Total 5000A · Other Support</b>	149,450.00	40,421.35	109,028.65
<b>5070 · Misc/Other</b>			
5051 · Costume rental	1,750.00	1,370.00	380.00
5052 · Costume sales	0.00	88.00	-88.00
5053 · Scenery and flats rental	250.00	150.00	100.00
5068 · Shop Rental	65.00	0.00	65.00
5069 · Prop Rental Fees	405.00	200.00	205.00
5080 · Special Events	5,616.50	1,555.39	4,061.11
5083 · Development Events	3,351.00	5,025.65	-1,674.65
5070 · Misc/Other - Other	70.00	0.00	70.00
<b>Total 5070 · Misc/Other</b>	11,507.50	8,389.04	3,118.46
<b>5230 · Tuition</b>			
5231 · Camp Tuition	13,161.50	10,595.25	2,566.25
5234 · Camp Sponsorship	5,000.00	0.00	5,000.00
<b>Total 5230 · Tuition</b>	18,161.50	10,595.25	7,566.25
<b>9900 · Interest Income</b>	1,504.56	688.29	816.27
<b>9910 · Dividend Income</b>	0.00	69.59	-69.59
<b>Total Income</b>	631,935.89	394,852.64	237,083.25
<b>Gross Profit</b>	631,935.89	394,852.64	237,083.25
<b>Expense</b>			
2075 · Depreciation	0.00	42.84	-42.84

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<b>6900 · Show Expense - Fall Production</b>			
6901 · Audition	48.37	0.00	48.37
6902 · Box Office	11,480.67	0.00	11,480.67
6903 · Costumes	3,660.21	0.00	3,660.21
6905 · Hair	397.83	0.00	397.83
6906 · House Party	1,475.40	0.00	1,475.40
6907 · Lights	15,172.13	0.00	15,172.13
6910 · Misc	390.31	0.00	390.31
6911 · Music/Orchestra	13,103.44	0.00	13,103.44
6914 · Promotion	8,270.70	0.00	8,270.70
6915 · Props	1,324.43	0.00	1,324.43
6917 · Royalties	33,246.59	0.00	33,246.59
6918 · Flynn Security	4,182.69	0.00	4,182.69
6919 · Set Construction	1,836.69	0.00	1,836.69
6920 · Set Decoration	1,063.66	0.00	1,063.66
6921 · Sound	16,288.50	0.00	16,288.50
6922 · Special Effects	3,064.52	0.00	3,064.52
6923 · T-Shirts	2,344.04	0.00	2,344.04
6924 · Theater Rent	32,101.38	0.00	32,101.38
6926 · Truck/Transport	800.73	0.00	800.73
<b>Total 6900 · Show Expense - Fall Production</b>	<b>150,252.29</b>	<b>0.00</b>	<b>150,252.29</b>
<b>6950 · Show Expense - Spring Productio</b>			
6952 · Box Office	17,733.24	14,892.37	2,840.87
6953 · Costumes	5,494.27	2,243.43	3,250.84
6955 · Hair	276.63	0.00	276.63
6956 · House Party	2,031.33	2,220.51	-189.18
6957 · Lights	13,558.73	10,303.94	3,254.79
6959 · Make-Up	2,347.44	110.93	2,236.51
6960 · Misc	65.86	352.94	-287.08
6961 · Music/Orchestra	15,175.08	10,502.50	4,672.58
6964 · Promotion	6,096.84	3,142.94	2,953.90
6965 · Props	1,120.47	2.99	1,117.48
6966 · Rehearsal Space	0.00	66.09	-66.09
6967 · Royalties	37,331.50	5,755.00	31,576.50
6968 · Flynn Security	5,961.60	1,368.64	4,592.96
6969 · Set Construction	3,822.62	65.82	3,756.80
6970 · Set Decoration	2,209.54	150.00	2,059.54
6971 · Sound	20,468.00	13,635.00	6,833.00
6972 · Special Effects	2,223.76	674.61	1,549.15
6973 · T-Shirts	5,060.00	324.80	4,735.20
6974 · Theatre Rent	33,364.95	33,648.92	-283.97
6976 · Truck/Transport	1,063.25	724.91	338.34
<b>Total 6950 · Show Expense - Spring Productio</b>	<b>175,405.11</b>	<b>100,186.34</b>	<b>75,218.77</b>
<b>6981 · Burlington Does Broadway-Expens</b>			
6982 · Music	0.00	4,207.04	-4,207.04
6983 · Costumes	0.00	531.47	-531.47
6985 · Aud/Rehearsal Pianists	0.00	1,044.00	-1,044.00
6986 · Promotion	0.00	68.08	-68.08
6987 · Guest Artist	0.00	1,820.74	-1,820.74
<b>Total 6981 · Burlington Does Broadway-Expens</b>	<b>0.00</b>	<b>7,671.33</b>	<b>-7,671.33</b>
<b>7000 · Personnel Expenses</b>			
7003 · Benefits	11,177.64	11,059.86	117.78
7005 · Salaries	107,912.69	98,831.27	9,081.42
7006 · Payroll Tax Expense	8,663.00	8,389.88	273.12
7007 · Transportation/Mileage	119.32	93.45	25.87
<b>Total 7000 · Personnel Expenses</b>	<b>127,872.65</b>	<b>118,374.46</b>	<b>9,498.19</b>

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<b>7025 · Facilities</b>			
7027 · Cleaning	1,430.00	2,980.00	-1,550.00
7028 · Electric	9,818.89	9,222.41	596.48
7029 · Gas	7,808.27	6,681.25	1,127.02
7030 · Maintenance	164.95	475.00	-310.05
7032 · Rubbish Removal	2,243.82	2,059.02	184.80
7034 · Telephone/Internet	5,889.90	4,579.55	1,310.35
7036 · Lease Greentree	41,500.00	36,000.00	5,500.00
7180 · Equipment-Warehouse			
7180A · Warehouse Supplies	2,800.30	0.00	2,800.30
7180 · Equipment-Warehouse - Other	2,926.19	1,537.29	1,388.90
<b>Total 7180 · Equipment-Warehouse</b>	<b>5,726.49</b>	<b>1,537.29</b>	<b>4,189.20</b>
<b>Total 7025 · Facilities</b>	<b>74,582.32</b>	<b>63,534.52</b>	<b>11,047.80</b>
<b>7050 · Programs</b>			
7052 · Printing	16,457.96	9,593.11	6,864.85
7053 · Design	5,620.00	2,279.00	3,341.00
<b>Total 7050 · Programs</b>	<b>22,077.96</b>	<b>11,872.11</b>	<b>10,205.85</b>
<b>7100 · Office Expenses</b>			
6990 · Credit Card Processing Fees	1,777.93	1,694.66	83.27
7101 · Copying	425.14	1,113.83	-688.69
7102 · Equipment	875.59	187.74	687.85
7104 · Membership Fees	1,342.99	1,332.05	10.94
7105 · Office supplies	5,144.86	1,067.66	4,077.20
7106 · Online Service	3,246.27	3,135.40	110.87
7107 · Software	1,688.14	1,067.57	620.57
7108 · Office Expense other	12.83	186.45	-173.62
7110 · Donorsnap	2,388.00	2,388.00	0.00
7118 · Web Design and Maintenance	1,177.50	605.00	572.50
7119 · Copier Lease	1,891.33	780.12	1,111.21
7120 · Computer Maintenance	1,251.79	0.00	1,251.79
7250 · Postage/Permits	539.17	735.07	-195.90
9770 · Bank Service Charges	7.00	68.00	-61.00
9772 · Late payment penalties	0.00	116.91	-116.91
9773 · Paypal charges	429.42	644.43	-215.01
9774 · Stripe fees	246.41	58.97	187.44
9775 · Venmo charges	62.44	8.79	53.65
9776 · Square fees	106.29	0.00	106.29
9952 · Investment Expense	0.00	350.00	-350.00
<b>Total 7100 · Office Expenses</b>	<b>22,613.10</b>	<b>15,540.65</b>	<b>7,072.45</b>
<b>7150 · Insurance</b>			
7151 · Warehouse	11,823.50	11,881.00	-57.50
7152 · Workers Comp	994.00	1,038.00	-44.00
<b>Total 7150 · Insurance</b>	<b>12,817.50</b>	<b>12,919.00</b>	<b>-101.50</b>
<b>7175 · Marketing</b>			
7176 · Supplies	237.25	201.31	35.94
7177 · Postage	0.00	23.20	-23.20
7178 · Advertising-non show	1,099.00	800.00	299.00
<b>Total 7175 · Marketing</b>	<b>1,336.25</b>	<b>1,024.51</b>	<b>311.74</b>
<b>7200 · Miscellaneous</b>			
7001 · Consulting/Contract	8,376.80	2,600.00	5,776.80
7010 · Accounting			
7015 · Accounting Fees	0.00	5,950.00	-5,950.00
7205 · In Kind Donation Trade	0.00	-500.00	500.00
7010 · Accounting - Other	1,500.00	0.00	1,500.00
<b>Total 7010 · Accounting</b>	<b>1,500.00</b>	<b>5,450.00</b>	<b>-3,950.00</b>

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7201 · Board Retreat/Orientation/Mtg	613.04	0.00	613.04
7202 · Miscellaneous Expense	267.10	196.39	70.71
7203 · Annual Meeting	300.00	286.83	13.17
7206 · Training	514.73	0.00	514.73
7207 · Recognition/Non Lyric	90.00	0.00	90.00
7208 · Script Perusals	66.40	133.32	-66.92
7209 · Membership/Recognition	2,659.88	2,058.49	601.39
7219 · Professional Development	516.59	154.48	362.11
7221 · Bad Debt	0.00	5,100.00	-5,100.00
7222 · Other Performances			
7222A · Music	885.00	10,069.13	-9,184.13
7222B · Costumes	223.62	1,228.10	-1,004.48
7222C · Rehearsal Space	0.00	32.08	-32.08
7222D · Accompanist	0.00	3,575.00	-3,575.00
7222E · Promotion	125.46	964.03	-838.57
7222G · Equipment, Supplies	17.61	272.14	-254.53
7222H · Props	95.71	540.49	-444.78
7222J · Set constr, Set dec	0.00	752.11	-752.11
7222K · Lights	0.00	4,808.34	-4,808.34
7222L · Sound	3,838.82	4,156.40	-317.58
7222M · Performance space	135.00	920.00	-785.00
<b>Total 7222 · Other Performances</b>	<b>5,321.22</b>	<b>27,317.82</b>	<b>-21,996.60</b>
<b>Total 7200 · Miscellaneous</b>	<b>20,225.76</b>	<b>43,297.33</b>	<b>-23,071.57</b>
7220 · Fundraising			
7210 · Postage	60.00	58.00	2.00
7211 · Supplies	901.38	171.19	730.19
7214 · Annual Special Events Supplies	1,050.59	0.00	1,050.59
7217 · Annual Development Events	500.00	600.00	-100.00
<b>Total 7220 · Fundraising</b>	<b>2,511.97</b>	<b>829.19</b>	<b>1,682.78</b>
7225 · Delano-Nulty Award	2,000.00	2,000.00	0.00
7230 · Camp Expense			
7231 · Camp Staff	6,600.00	6,600.00	0.00
7232 · Camp Scripts/Royalties	1,161.21	0.00	1,161.21
7233 · Camp T-Shirts	54.90	106.84	-51.94
7234 · Camp Tech Supplies	83.58	329.57	-245.99
<b>Total 7230 · Camp Expense</b>	<b>7,899.69</b>	<b>7,036.41</b>	<b>863.28</b>
<b>Total Expense</b>	<b>619,594.60</b>	<b>384,328.69</b>	<b>235,265.91</b>
<b>Net Ordinary Income</b>	<b>12,341.29</b>	<b>10,523.95</b>	<b>1,817.34</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
9600 · PPP Loan Forgiven	0.00	48,700.00	-48,700.00
9920 · Unrealized gain(loss)-stocks	0.00	-49.34	49.34
<b>Total Other Income</b>	<b>0.00</b>	<b>48,650.66</b>	<b>-48,650.66</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>48,650.66</b>	<b>-48,650.66</b>
<b>Net Income</b>	<b>12,341.29</b>	<b>59,174.61</b>	<b>-46,833.32</b>