

**Lyric Theatre Company**  
**Profit & Loss**  
**July 2020 through June 2021**

	Jul '20 - Jun 21	Jul '19 - Jun 20
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
4900 · Show income - Fall Production		
4901 · Ticket Sales	0.00	162,128.60
4903 · T-Shirts	0.00	1,425.12
4908 · Flynn Preservation Fee	0.00	-6,915.00
<b>Total 4900 · Show income - Fall Production</b>	<b>0.00</b>	<b>156,638.72</b>
4945 · Non Flynn Performances	34,150.56	2,400.00
4950 · Show Income - Spring Production		
4951 · Ticket Sales	-2,852.67	27,528.68
<b>Total 4950 · Show Income - Spring Production</b>	<b>-2,852.67</b>	<b>27,528.68</b>
4960 · Burlington Does Broadway-Income		
4961 · Ticket sales/Sponsorship	0.00	17,756.39
<b>Total 4960 · Burlington Does Broadway-Income</b>	<b>0.00</b>	<b>17,756.39</b>
5000 · Annual Fund		
5004 · Direct Mail	86,010.60	88,419.76
5004A · Current Mailing	0.00	150.00
5006 · Matching Gift	4,755.00	100.00
5008 · Program Envel/Donated Tickets	10,850.57	2,984.88
5800 · Memorial Donations	680.00	2,911.00
5000 · Annual Fund - Other	0.00	50.00
<b>Total 5000 · Annual Fund</b>	<b>102,296.17</b>	<b>94,615.64</b>
5000A · Other Support		
5003 · Corporate Partners	0.00	15,255.00
5005 · Show Sponsors	18,250.00	18,000.00
5011 · Grants	89,310.89	7,000.00
5050 · Program Support	665.10	10,110.00
<b>Total 5000A · Other Support</b>	<b>108,225.99</b>	<b>50,365.00</b>
5070 · Misc/Other		
5051 · Costume rental	245.00	1,340.00
5052 · Costume sales	0.00	50.00
5053 · Scenery and flats rental	0.00	75.00
5069 · Prop Rental Fees	40.00	200.00
5080 · Special Events	3,615.00	250.00
5083 · Development Events	1,052.36	8,734.11
5070 · Misc/Other - Other	0.00	0.00
<b>Total 5070 · Misc/Other</b>	<b>4,952.36</b>	<b>10,649.11</b>
5230 · Tuition		
5231 · Camp Tuition	7,940.00	11,697.50
5233 · Workshop Tuition	680.00	0.00
5234 · Camp Sponsorship	0.00	4,000.00
<b>Total 5230 · Tuition</b>	<b>8,620.00</b>	<b>15,697.50</b>
9900 · Interest Income	1,685.71	2,066.25
<b>Total Income</b>	<b>257,078.12</b>	<b>377,717.29</b>
<b>Expense</b>		
2075 · Depreciation	0.00	679.00

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09/16/21

Accrual Basis

	Jul '20 - Jun 21	Jul '19 - Jun 20
<b>6900 · Show Expense - Fall Production</b>		
6901 · Audition	0.00	75.00
6902 · Box Office	0.00	10,601.47
6903 · Costumes	0.00	3,023.89
6905 · Hair	0.00	58.69
6906 · House Party	0.00	773.80
6907 · Lights	0.00	9,860.76
6909 · Make-Up	0.00	560.58
6910 · Misc	0.00	241.39
6911 · Music/Orchestra	0.00	10,656.72
6914 · Promotion	0.00	13,824.65
6915 · Props	0.00	958.27
6917 · Royalties	0.00	20,729.02
6918 · Flynn Security	0.00	905.76
6919 · Set Construction	0.00	4,016.49
6920 · Set Decoration	0.00	1,013.73
6921 · Sound	0.00	11,323.00
6922 · Special Effects	0.00	661.35
6923 · T-Shirts	0.00	2,121.70
6924 · Theater Rent	0.00	26,776.46
6926 · Truck/Transport	0.00	520.71
<b>Total 6900 · Show Expense - Fall Production</b>	<b>0.00</b>	<b>118,703.44</b>
<b>6950 · Show Expense - Spring Productio</b>		
6951 · Audition	0.00	339.17
6952 · Box Office	0.00	600.00
6953 · Costumes	0.00	3,059.15
6960 · Misc	0.00	549.94
6961 · Music/Orchestra	0.00	117.07
6964 · Promotion	0.00	4,584.33
6965 · Props	0.00	313.41
6967 · Royalties	0.00	31,614.00
6969 · Set Construction	0.00	2,167.35
6970 · Set Decoration	0.00	832.35
6972 · Special Effects	0.00	74.85
6973 · T-Shirts	0.00	220.00
<b>Total 6950 · Show Expense - Spring Productio</b>	<b>0.00</b>	<b>44,471.62</b>
<b>6981 · Burlington Does Broadway-Expens</b>		
6982 · Music	0.00	3,856.05
6983 · Costumes	0.00	657.07
6984 · Rehearsal Space	0.00	1,500.00
6985 · Aud/Rehearsal Pianists	0.00	2,000.00
6986 · Promotion	0.00	177.64
<b>Total 6981 · Burlington Does Broadway-Expens</b>	<b>0.00</b>	<b>8,190.76</b>
<b>7000 · Personnel Expenses</b>		
7003 · Benefits	12,077.26	10,544.62
7005 · Salaries	95,275.73	94,742.73
7006 · Payroll Tax Expense	8,510.75	10,679.74
7007 · Transportation/Mileage	4.60	60.70
<b>Total 7000 · Personnel Expenses</b>	<b>115,868.34</b>	<b>116,027.79</b>
<b>7025 · Facilities</b>		
7027 · Cleaning	2,233.35	4,551.49
7028 · Electric	5,715.31	7,777.08
7029 · Gas	4,885.95	5,619.67
7030 · Maintenance	143.37	0.00
7032 · Rubbish Removal	2,123.15	1,843.38
7034 · Telephone/Internet	4,222.72	4,664.52
7036 · Lease Greentree	36,000.00	49,800.00
7180 · Equipment-Warehouse	605.92	624.01
<b>Total 7025 · Facilities</b>	<b>55,929.77</b>	<b>74,880.15</b>

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<b>7050 · Programs</b>		
7052 · Printing	0.00	5,806.00
7053 · Design	2,395.00	3,118.00
<b>Total 7050 · Programs</b>	<b>2,395.00</b>	<b>8,924.00</b>
<b>7100 · Office Expenses</b>		
6990 · Credit Card Processing Fees	2,880.98	3,585.69
7101 · Copying	503.88	920.65
7102 · Equipment	177.70	100.43
7103 · Furniture	21.39	0.00
7104 · Membership Fees	1,052.60	630.00
7105 · Office supplies	452.84	824.48
7106 · Online Service	2,669.37	2,851.86
7107 · Software	1,071.26	1,528.12
7108 · Office Expense other	228.87	2,470.64
7110 · Donorsnap	2,388.00	2,388.00
7118 · Web Design and Maintenance	628.75	581.25
7119 · Copier Lease	780.12	715.11
7250 · Postage/Permits	655.55	1,472.43
9770 · Bank Service Charges	471.43	426.33
9772 · Late payment penalties	40.00	120.55
9773 · Paypal charges	306.84	552.22
9774 · Stripe fees	132.48	0.00
9775 · Venmo charges	0.19	0.00
<b>Total 7100 · Office Expenses</b>	<b>14,462.25</b>	<b>19,167.76</b>
<b>7150 · Insurance</b>		
7151 · Warehouse	11,411.00	9,189.00
7152 · Workers Comp	962.00	1,273.00
<b>Total 7150 · Insurance</b>	<b>12,373.00</b>	<b>10,462.00</b>
<b>7175 · Marketing</b>		
7176 · Supplies	0.00	2,462.14
7177 · Postage	0.00	937.48
7178 · Advertising-non show	0.00	1,000.00
<b>Total 7175 · Marketing</b>	<b>0.00</b>	<b>4,399.62</b>
<b>7200 · Miscellaneous</b>		
7001 · Consulting/Contract	135.00	0.00
7010 · Accounting		
7015 · Accounting Fees	5,800.00	3,500.00
7205 · In Kind Donation Trade	-700.00	0.00
<b>Total 7010 · Accounting</b>	<b>5,100.00</b>	<b>3,500.00</b>
7201 · Board Retreat/Orientation/Mtg	0.00	248.66
7202 · Miscellaneous Expense	227.01	394.29
7203 · Annual Meeting	0.00	170.95
7204 · Redeemed Donated Gift Cert	0.00	150.00
7207 · Recognition/Non Lyric	42.27	0.00
7208 · Script Perusals	25.65	14.35
7209 · Membership/Recognition	1,418.10	1,269.77
7219 · Professional Development	0.00	2,155.00
7221 · Bad Debt	250.00	0.00

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<b>7222 · Other Performances</b>		
7222A · Music	10,202.68	183.76
7222B · Costumes	1,313.77	0.00
7222C · Rehearsal Space	943.12	0.00
7222D · Accompanist	0.00	250.00
7222E · Promotion	1,942.93	0.00
7222G · Equipment, Supplies	2,567.70	0.00
7222H · Props	393.66	0.00
7222J · Set constr, Set dec	2,788.25	0.00
7222K · Lights	3,463.56	0.00
7222L · Sound	1,725.00	0.00
7222 · Other Performances - Other	227.13	363.98
<b>Total 7222 · Other Performances</b>	<b>25,567.80</b>	<b>797.74</b>
<b>Total 7200 · Miscellaneous</b>	<b>32,765.83</b>	<b>8,700.76</b>
<b>7220 · Fundraising</b>		
7210 · Postage	185.00	176.35
7211 · Supplies	563.98	2,689.96
7212 · Annual Special Events	772.68	1,830.00
7214 · Annual Special Events Supplies	133.97	450.00
7217 · Annual Development Events	0.00	680.51
<b>Total 7220 · Fundraising</b>	<b>1,655.63</b>	<b>5,826.82</b>
<b>7225 · Delano-Nulty Award</b>	<b>2,000.00</b>	<b>2,000.00</b>
<b>7230 · Camp Expense</b>		
7231 · Camp Staff	5,450.00	6,400.00
7232 · Camp Scripts/Royalties	1,380.00	1,320.00
7233 · Camp T-Shirts	557.20	745.20
7234 · Camp Tech Supplies	221.39	115.73
7235 · Camp Rent	0.00	1,560.00
7236 · Camp Promo	1,694.58	2,350.28
<b>Total 7230 · Camp Expense</b>	<b>9,303.17</b>	<b>12,491.21</b>
<b>9951 · Investment Expense</b>	<b>175.00</b>	<b>175.00</b>
<b>Total Expense</b>	<b>246,927.99</b>	<b>435,099.93</b>
<b>Net Ordinary Income</b>	<b>10,150.13</b>	<b>-57,382.64</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
5900 · Capital Campaign Contributions		
5901 · Capital Fund -Individual	0.00	2,426.40
5902 · Capital Fund-Business	0.00	0.00
<b>Total 5900 · Capital Campaign Contributions</b>	<b>0.00</b>	<b>2,426.40</b>
<b>Total Other Income</b>	<b>0.00</b>	<b>2,426.40</b>
<b>Other Expense</b>		
8000 · Capital Campaign		
8040 · Supplies	0.00	94.47
<b>Total 8000 · Capital Campaign</b>	<b>0.00</b>	<b>94.47</b>
<b>Total Other Expense</b>	<b>0.00</b>	<b>94.47</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>2,331.93</b>
<b>Net Income</b>	<b>10,150.13</b>	<b>-55,050.71</b>